



Carrier Services Overview



- 🔥 **HotBed Technologies, Inc. is a Platinum Carrier Services Solution Partner - Nationwide.** As a key partner with many top-tier Carrier Service Providers, we have access to every carrier resource, which we in-turn utilize to support our valued customers. Working only with "best of breed" partners, HotBed Technologies is uniquely positioned to deliver you the best, most reliable carrier service solutions the industry has to offer.
- 🔥 **HotBed Technologies** will design, process, provision and project manage an entire carrier services solution **all at no charge** to the customer. We will be your single point of contact for all of your carrier service needs. We will provision the quoted services on your behalf and provide project management and ongoing support for the life of these services. The pricing we offer will be the best each respective carrier has to offer. Due to tariff restrictions, you cannot find it for less through a different channel (or even directly through the carrier). We are not a "reseller", our clients will become a direct carrier customer and you will be able to contact the chosen carrier directly (if you choose) at any time.
- 🔥 **Most importantly, we will coordinate the carrier service installations with our HotBed Technologies Professional Services Team (or the vendor of your choice) to insure a smooth installation of contracted carrier service orders.**

Voice solutions

- Local dial-tone (analog POTS, CustoPAK, etc...)
- Hi-Capacity (ISDN PRI, T1, Integrated T1, SIP Trunks, VoIP services)
- Long Distance, Toll-Free, International, Conference Calling services

High speed Internet solutions

- Broadband (cable), DSL, FiOS (fiber to the prem.) as primary or back-up
- Dedicated T1, NxT1, DS3, Ethernet, Wireless solutions – LOS, WiMAX
- Primary and back-up / BGP routing / redundant solutions

Wide-Area Network and Data Center Solutions

- Point-to-Point / Multi-point: T1, DS3, Ethernet (10, 50, 100, Gig-E)
- MPLS Networks / MPLS with Internet, Voice, SIP or VoIP overlay
- Complete Data Center / Co-Location solutions

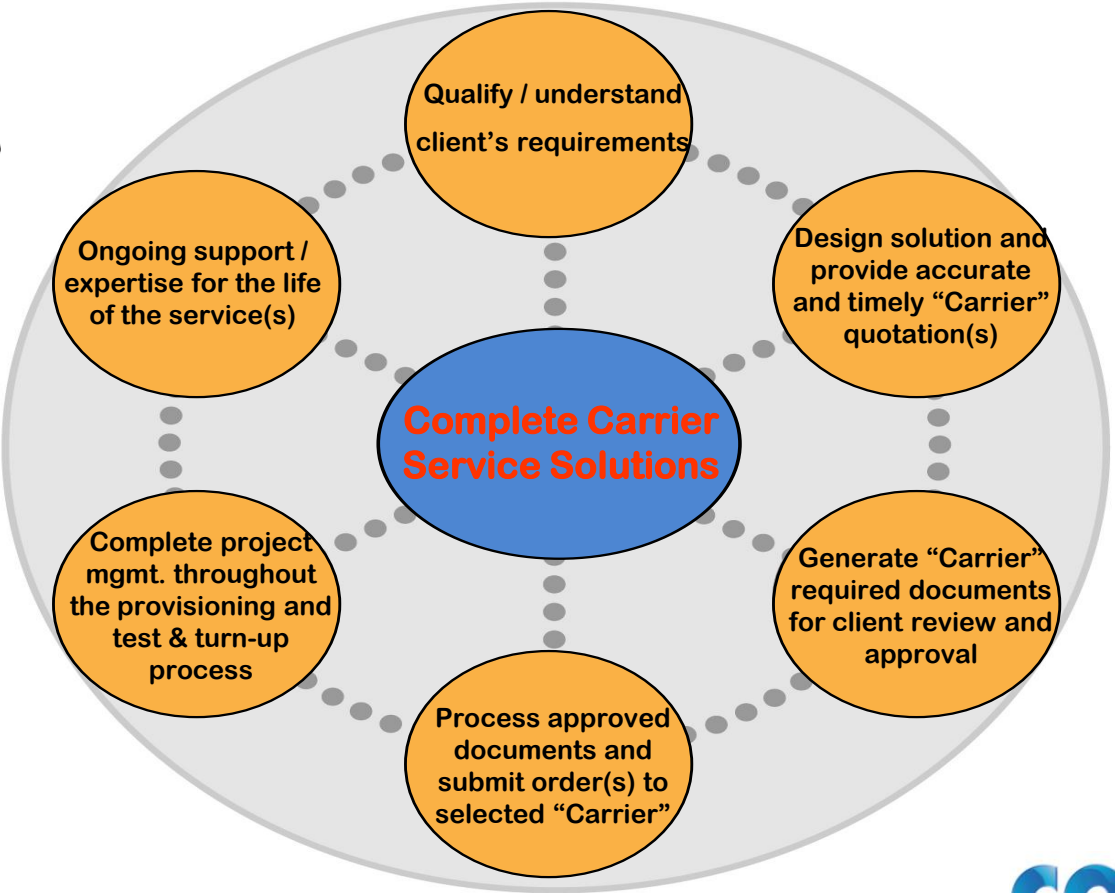
Disaster Avoidance / Recovery Solutions

- Alternate Serving Wire Center (ASWC) / Alternate Entrance Facilities (AEF)
- Custom Redirect solutions
- SONET Ring solutions / Wireless solutions – LOS, NLOS, WiMAX, WPOP

- 🔥 **Qualify / understand client's requirements**
- 🔥 **Design solution and provide accurate and timely “Carrier” quotation(s)**
- 🔥 **Generate “Carrier” required documents for client review and approval**
- 🔥 **Process approved documents and submit order(s) to selected “Carrier”**
- 🔥 **Complete project management throughout the provisioning and test & turn-up process**
- 🔥 **Ongoing support / expertise for the life of the service(s)**

Complete Carrier Service Solutions

Carrier Services – Partners / Process



For additional information please contact:
Tom Gangemi - Director of Carrier Services
703-462-2352 (office) / Tom.Gangemi@HotbedTech.com